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## **MESSAGES from the Masters**

### ***Giving by Zig Ziglar***

Marian Anderson got her start by scrubbing floors for ten cents an hour so that she could buy a pawnshop violin. The church she attended recognized her rare talent and raised money for a professional voice teacher to work with her. When the teacher pronounced her ready, she went to New York where critics crucified her. She returned home to regroup. Her mother and her church encouraged her and paid for more lessons.

Because of the intense racial prejudice in America, she went to Europe and took the continent by storm. She came back to America and sang at the Lincoln Memorial with more than 60,000 people in attendance. She sang "O Mia Fernando," "Ave Maria," "Gospel Train," and "My Soul Is Anchored in the Lord," among other songs...

One day a reporter asked Marian what the most satisfying moment in her life was. Without hesitation, she responded that (it was) when she was able to

tell her mother that she did not have to take in any more washing. The reporter asked, "What did your mother give you?"

Marian Anderson responded, "Everything she had."

That's greatness, and giving everything we have is our key to greatness.

## **QUOTES from the Masters...On Dreaming Big Dreams**

"All of our dreams can come true -- if we have the courage to pursue them." -- **Walt Disney**

"I have had dreams and I have had nightmares, but I have conquered my nightmares because of my dreams." -- **Dr. Jonas Salk**

"All men who have achieved great things have been great dreamers." -- **Orison Swett Marden**

"Successful people believe in the validity of their own dreams and goals, even if dreams are all they have to go on." -- **Denis Waitley**



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### **About Our Firm...**

McCormick-Klessig & Assoc., Ltd. provides individuals, families, small and medium sized businesses with complete coverage of personal and business risks in all product lines: Commercial Personal Life Accidental and Health ( including group products).

## One Solitary Life

He was born in an obscure village, the child of a peasant woman.  
He grew up in another village, where he worked in a  
carpenter shop until he was thirty.  
Then, for three years, he was an itinerant preacher.  
He never traveled 200 miles from the place where he was born.  
He did none of the things one usually associates with greatness.  
He was only 33 when the tide of public opinion turned against him.  
He was turned over to his enemies and went through the mockery of a trial.  
He was nailed to a cross between two thieves.  
When he was dead, he was laid in a borrowed grave.

Twenty centuries have come and gone,  
and today he is the central figure of the human race and  
the leader of mankind's progress.  
All the armies that ever marched,  
all the navies that ever sailed,  
all the kings that ever reigned  
have not affected the life of man as much as that  
One Solitary Life.

**Please call my office if we can be of service.**